

Distributor Application Form

To qualify for distributorship, need to complete this Distributorship Application Form with all Details.

COMPANY INFORMATION

Company Name:	
Trading Name(if different):	
Address: Pincode	Contact Name:
	Title/Job Role:
	Mobile No:
	Email:
	VAT No
Tel:	PAN No. (Company/Individual)
Company Email:	CST No./Trade Licence

How Long in Business:		Business Prospect:		Business Category:	Garments	Hosiery	Both
Recommended By:	Manufacturer	Salesperson		Sales Agent		Company Proposed	
Recomender's Name:							
Area Covered:	N:	E:		W:		S:	
Territory:	District:			State:			
Near by Distributor:			Business Type:	Retail Shop	Wholeseller	Show-room	Distributorship
Yearly Turnover:			No of Salesperson		Area Population	Mkt. Cond.	
Selling to:	Endusers	Resellers	Both	No. of Outlets Covered			(Attached Name List in Excel)

Bank Details :

Name of the Bank:	Branch :
Address:	IFSC Code:

Transporter Details:

Name of the Transporter:	Tel/Mob
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Kolkata Address:

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If Attached with any Social Group:

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Availability of GODOWNS: (Location & Capacity):

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Other Distributorship's Details if owned:

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Last 3 Year Turnover:

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Top 5 Major Suppliers & Thier major products:

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Top 5 Segmentwise Sales:

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Diposit/Advance :

Deposit /Advance cheque against the goods which will go. PDC or Blank cheque will be taken as additional security but advance cheque will be the primary security. Suppose Rs. 3 Lakh advances given then the credit limit will fixed up to Rs. 6 Lakh for that particular party.

Sales Target (will be taken for one year):

Mergerised:

Cotton:

Garments:

Winter:

N.B. : Sales Target as given by the Dealer/Distributor should be achieved plus or minus 10% which implies if target given by customer is Rs 10 lakh then it should reach Rs. 9 lakh or 11 lakh.

Credit Limit: Will be decided by the Company.

Terms & Conditions:

1. No Discount would be given from "Net Rates" other than cash discounts for Garments segment.
2. Cash Discount of 3% applicable if payments within 30 days.
3. Central Sales Tax @1% will be charged in the invoice and one "C-Form" required for every quarter.
4. If "C-Form" not received after 3 months from the end of the quarter, the party will be liable to pay further 3% CST.
5. Packing charges would be borne by the Company however Rates are inclusive of Packing charges. Freight to pay.
6. Cash deposits in Banks are subject to Bank Charges
7. The prices in the given "price list" are subject to alteration without any notice.
8. Retail scheme is not applicable to scheme with whole sale scheme.
9. All disputes are subject to kolkata jurisdiction only.
10. **Cash should not be given to any of our representative/agents.**

Signature of the Marketing Head

Signature of the Applicant